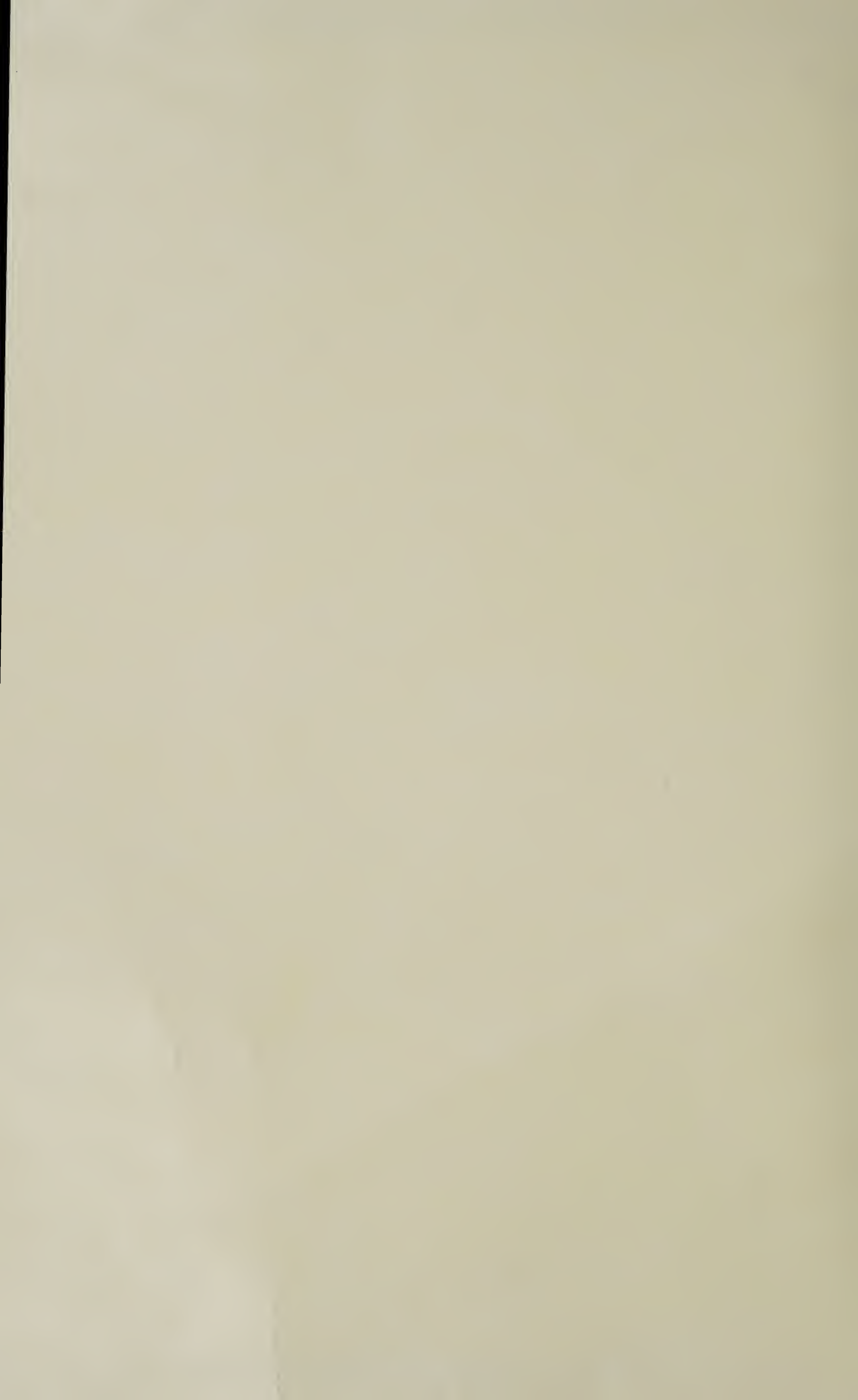


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## NORDSTROM NURSERY CO. GALLITZIN, PENNA.

THIS LIST BRINGS YOU LOWER PRICES  
WITH HEAVY STOCKS

YOU SAVE BY ORDERING NOW  
FOR FALL OR SPRING DELIVERY

ROMANCE OF BUSINESS. How often have you seen that phrase. How often have you seen the advertisements that picture how the raw materials are gathered from all corners of the earth to make one thing for you. How much deeper the nursery goes into the lives of those who live in the out-posts of civilization, for tree seeds are not usually gathered from great commercial plantations but are the small lots harvested by individuals from boggy swamps to craggy mountain peaks.

From Siberia, Manchuria, Japan, China, Finland, Switzerland, Austria, Czecho-Slovakia and the broad expanses of our own country come the seed for the seedlings we list here. But constant search in the far corners of the earth for better seed is not enough, good soil is not enough, it takes the years of experience in growing them and patience without end. Nature cannot be hurried, years go by before we can offer even the smallest seedling to you. And you wonder how we can do all this and furnish them at such low prices.

VARIETY	Per 100	Per 1000
JAPANESE RED PINE. One of the fastest growing pines, with dense bushy tops. 2/4" S.....	\$1.00	\$5.00
4/6" S. ....	1.25	6.00
AUSTRIAN PINE. Very Hardy. 2/4" S. ....	1.25	7.00
6/10" T. ....	3.00	
NORWAY RED PINE. 2/4" S. ....	1.25	6.00
5/8" S. ....	2.50	15.00
12/18" TT. ....	4.00	30.00
RIGA SCOTCH PINE. 2/5" S. ....	1.25	6.00
8/12" T. ....	3.00	20.00
SCOTCH PINE. 2/5" S. ....	1.00	5.00
6/8" T. ....	2.50	
PONDEROSA PINE. (Colorado type) 3/6" S. ....	1.25	8.00
3/6" T. ....	2.00	10.00
BANKS PINE. Fastest growing of all evergreens 3/6" S. ....	1.00	5.00
6/8" S. ....	1.25	6.00
WHITE PINE. (P. strobus) Penna. only. 2/4" S. ....	1.25	6.00
EUROPEAN LARCH. Not an evergreen. A beautiful and graceful tree. Rapid grower. 3/6" S. ....	1.25	7.00
CONCOLOR FIR. (Colorado type) 3/6" S. ....	2.00	10.00
DOUGLASS FIR. (Red Fir) 3/6" S. ....	1.25	6.00



	Per 100	Per 1000
PACHYSANDRA terminalis (Spurge) From beds. 4/8" ....	\$4.00	\$30.00
JAPANESE BARBERRY. (B. thunbergi) 4/6" S .....	1.25	10.00
6/8" S .....	1.50	12.00

TERMS: Net. We make no charge for packing. Transportation paid by purchaser. If wanted by mail add 10 cents for each dollars worth ordered, unused balance refunded. About 2000 seedlings is the limit in one package by mail. 25 sold at the 100 rate, 300 at the 1000 rate.

FALL PRICES ARE LOWER. AS SEASON ADVANCES TOWARD SPRING PRICES GO UP YOU CAN SAVE BY ORDERING NOW FOR FALL OR SPRING DELIVERY AT THE FOLLOWING DISCOUNTS. All orders received until January 1st. for delivery now or later subject to 10 percent discount.

Early Fall planting is the best as it allows the roots to become established. Unless you have very heavy soil, fall is the ideal time to plant. Seedlings should be lined out in beds four to six inches apart and given plenty of moisture. Shading usually is not necessary unless weather is very warm. After ground freezes cover beds with several inches of straw and leave straw on until early spring. Transplants need no such precaution.

#### NEWER PLANTS.

Hardy Cherries that grow on bushes instead of trees. A Sweet Cherry that bears fruit in the Fall instead of spring or summer, A Peach equal to southern peaches that is hardy in Canada. These and others will be available in future lists.

#### PROFITS.

A young man did not like farming, moved to the town and married, His parents on the farm died and he had an idle farm. He would not give up his job for any old farm, but it was idle and not producing. On our advice the land was planted to Christmas trees. That was some years ago. Today his job is not steady but the old farm produces hundreds of dollars worth of trees each season. Know of any old farms like it?.